# The Postmodern Ponzi Scheme

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joint work with Jie Han & Tyler Moore

7<sup>th</sup> September 2012











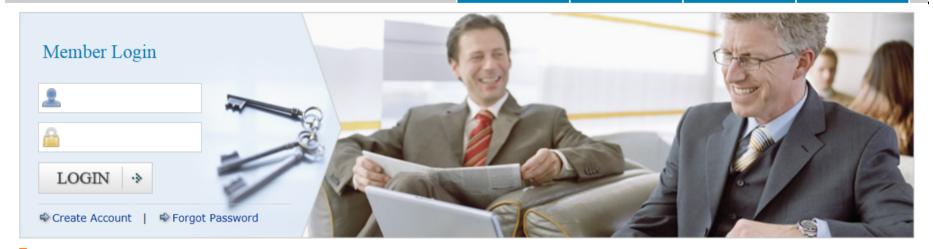




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### News

### We are available on Facebook.com and Twitter.com

We have launched our official page on Facebook.com and Twitter.com. We will post updates about our operations, services and news there. 

→ more

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### About TureProfit.com

Have you ever thought of becoming a successful trader to earn a lot of money which will guarantee you financial independence? Have you ever thought of decent retirement? Or just the money rolling into your account passively? Of course you have! Otherwise you would not have arrived at this website.

TureProfit A Private online investment firm works with you to help find the best financial approach to make those desires come true. With robust advice on a wide range of issues. Money management and investment management to the most efficient way to set up your investment and future. Our mission is to promote the online investments for those of you new in this business or have been investing online for a long time not with such a success that you desire.



### We Accept:

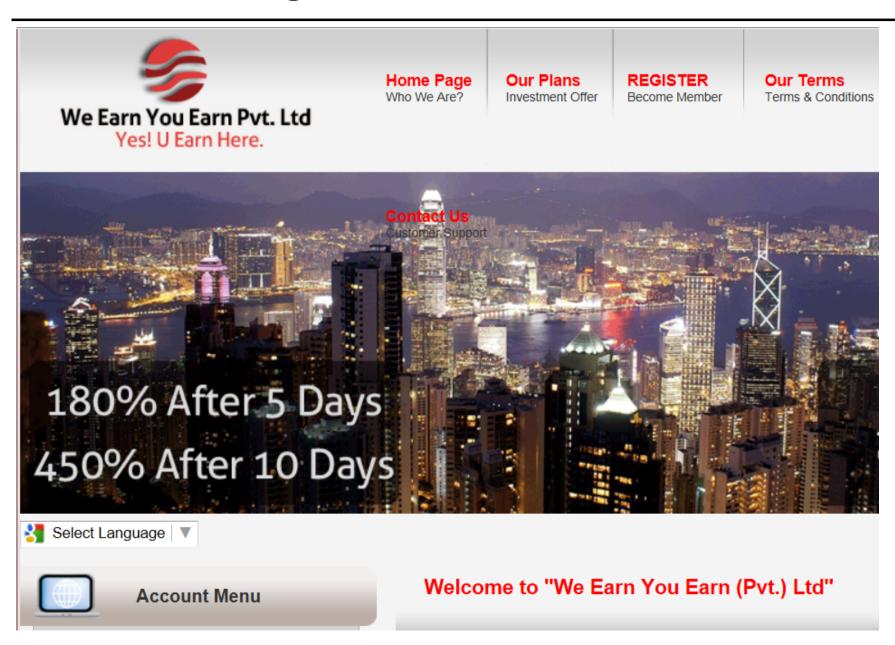








# So, is this a good investment?



# High Yield Investment Program

- HYIP is a web-based "ponzi scheme"
- Pays 1% (or more) interest per DAY
  - yesterdays investors paid from capital of new recruits
- Hundreds of websites active at any given time
  - we found 1576 sites over period Nov 10 Aug 11
- We also found a number of "aggregators"
  - these "reputation sites" list HYIPs and indicate their status
- The aggregators exist because of the assumption that you can make money in ponzi schemes
  - Invest early!
  - Leave early!
- So are the reputation sites truthful?

#### 03.09 News of StallionGold

#### I abor Day

Dear investors and website visitors, due to the Labor Day holiday celebration within the locales affecting our business operations, no profits will be credited to user accounts for the

#### 03.09 News of StallionGold

#### Celebrating three months online

Dear Investors and website visitors please join us in celebration of StallionGold's three successful months of online operations. We are truly happy being able to make significant positive changes in lives of all our clients. This is what makes the .

#### 31.08 News of Bona Fides Ltd.

#### 31.08 News of Benson Union

#### Callback service + second webinar on September 13.

Benson Union announced multilanguage callback service. Just submit the request and we will call you back!
Also the next webinar with the CEO of Benson Union is scheduled for Thursday, September 13.

#### TOP 10 PROFITABLE:

1 EUREX TRADE LLC	469%
2 FX INCO LTD	456%
3 PROFITABLE SUNRISE	387%
4 TUREPROFIT	353%
5 UNLIMITED EARN	322%
6 BENSON UNION	232%
7 OILTRADEPRO	210%
8 FINVANCE	198%
9 SWISSONLINEFUND	193%
10 PL	181%
+ Add site   Complete list	

#### TOP 10 POPULAR HYIPs:

### PIPSFUND Today Hits: 62, Hosts: 48

SAFE RISK Today Hits: 61, Hosts: 53

E SPEED BUSINESS Today Hits: 15, Hosts: 5

TOP OIL COMMERCE Today Hits: 15, Hosts: 8

UNLIMITED EARN

AVO INC Today Hits: 8, Hosts: 8

SUCCESSFUL STRATEGY Today Hits: 8, Hosts: 1

LIVE WITH PROFIT

GROWING HORIZON INC

PAIDPROGRESS Today Hits: 5. Hosts: 1

+ Add site

#### Premium Ads on HYLF.COM / Your ad here for only \$ 110 / week across HYLF.com: bid now >

#### ☑ SwissOnlineFund △ Add to MyHyips | P Report SCAM ☐ Discussion | Ib Votes Status: PAYING Monitored: 155 days User Rating: \*\*\*\*\*\*\*(3 users) Our Investment: \$151 Profit: 0% daily Our Rating: ជាជាជាជា Min/Max: \$ ROI: 193% PROFITABLE Period: up to days Referral: 0.00% Withdrawal: Instant HYIPRANK: 28 / 3063 ☐ Calculate your profit As a seasoned Investment fund, Our have lived the ups and downs of many markets and programs.

Administrator of this program did not submit any news

RSS of SwissOnlineFund



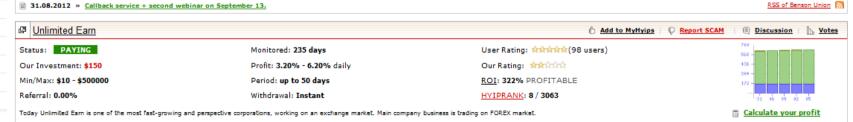
RSS of Finvance Administrator of this program did not submit any news



Benson Union Discussion | Notes Status: PAYING Monitored: 233 days User Rating: \*\*\*\*\*\*\*\*\*\*(109 users) Our Investment: \$2000 Profit: 1.20% - 2.45% daily Our Rating: 全全全全会 4611

Min/Max: \$10 ROI: 232% PROFITABLE Period: up to 170 days Referral: 0.00% Withdrawal: Instant HYIPRANK: 5 / 3063

We help thousands of global customers earn a stable daily profit on the Forex market. Every day by opening a new trading session, we take a step towards successful future of Benson Union



Administrator of this program did not submit any news

Administrator of this program did not submit any news

RSS of Unlimited Earn

RSS of OilTradePro

Calculate your profit

# Truthfulness of aggregators

- We examined reporting of factual details:
  - Max/min investment
  - Referral rates
  - Types of withdrawal
- Aggregators mainly agreed, albeit not perfectly
  - 87% agreement on min investment
  - 44% agreement on referral rates
  - using Simpson's diversity index, c 0.75 (from range 0..1)
- But aggregators also invest money in HYIPs (to report what occurs) and they must choose the amount to risk...
  - only 10% agreement (diversity 0.51) on amounts
- We conclude aggregators not colluding with each other... so we proceed to use more of their data...

### Time to collapse

- We collated measurement of the time-to-collapse when the HYIPs stopped paying interest to investors
  - unsurprising results!
  - sites with higher interest rates collapse faster
  - sites which prevent immediate withdrawals last longer
- Some aggregators also give a "quality mark" (\* to \*\*\*\*\*)
- We looked at quality ratings 7 days before collapse
  - 92% of HYIPs below 50% (average score was 22%)
- But when we looked at user ratings (people giving their own opinion of the sites)
  - 38% of HYIPs below 50% (average score was 60%)
  - we suggest that the users who are providing the ratings are those with money invested who want to talk up the product!

### Does this matter?

- Lots of wickedness out there, that no-one ever visits...
- But there is real evidence of interest in HYIPs
  - clever tricks with data provided by Google Adwords system allows us to estimate searches of "HYIP" and related terms
  - 441000 searches/month
- Of course not everyone invests... but on some plausible assumptions (including that average investment is \$1000)

### WE ESTIMATE REVENUES AT \$6m/month

- Much of the investment funnelled through eCurrencies; notably Liberty Reserve (Costa Rica) & Perfect Money (Panama)
- Certainly real world ponzi schemes matter... Albania, Stanford, Madoff...

# Regulatory options

- 1. Engage law enforcement (complex but has been done)
- 2. Target digital currencies (cross-border issues make this hard)
- 3. Squeeze credit card payments (also complex)
- 4. Undermine the aggregators (needs regulatory changes)
- Go after high profile (long running) HYIPs to reduce confidence in the sector as a whole

In our view options #5 (targeted #1) and #4 have most mileage

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### :paper:

http://www.cl.cam.ac.uk/~rnc1/hyips.pdf

:blog:

http://www.lightbluetouchpaper.org



